



Schutten solar

-  **Contents**
-  Who we are
-  What we do?
-  Why Schutten Solar
-  Global Network
-  Project Reference

1

Who we are?

2

What we do?

3

Why Schutten Solar?

4

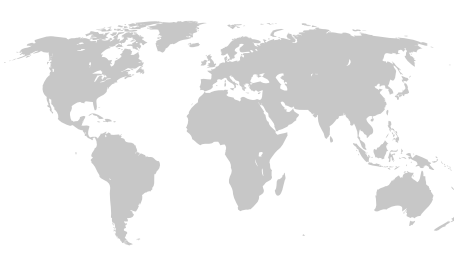
Global Network

5

Project Reference

- 🍃 Contents
- 🍃 **Who we are**
- 🍃 What we do?
- 🍃 Why Schutten Solar
- 🍃 Global Network
- 🍃 Project Reference

- ◆ Established by ICBC Quanjiao Branch, Quanjiao Govt & MCL Group in Britain in 2009
- ◆ Manufactory in Chuzhou City, Anhui Province, marketing center in Nanjing City, Jiangsu Province.
- ◆ 80,000 square meters manufactory can provide more than 150MW solar panels products every year.
- ◆ More than 25 soldering production lines, 10 automatic lamination machines
- ◆ 100 engineers & 300 workers will provide perfect workmanship products.
- ◆ Stable supply chain with more than 10 reliable suppliers will guarantee delivery in time.



Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

-  Contents
-  Who we are
-  What we do?
-  Why Schutten Solar
-  Global Network
-  Project Reference

- July, 2009
●●●▶ Schutten Solar was founded in Quanjiao, Chuzhou City, Anhui Province.
- October, 2009
●●●●▶ The first solar panel of Schutten Solar came out of production line.
- Febuerary, 2010
●●●●●▶ The production capacity reached 50MW per year.
- May, 2010
●●●●●▶ Schutten Solar products passed CE test, got CE certificate.
- October, 2010
●●●●●▶ Schutten Solar got ISO 9001:2000 certificate
- March, 2011
●●●●●▶ The production capacity reached 150MW per year.
- April, 2011
●●●●●▶ The global marketing center was founded in Nanjing City, Jiangsu Province
- May, 2011
●●●●●▶ Solar products passed IEC61215 & IEC61730 test, got TUV Nord certificate.
- June, 2012
●●●●●▶ Schutten Solar established European warehouse, Rotterdam & Hamburg
- July, 2012
●●●●●▶ Schutten Solar products gained CHUBB insurance



Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

- 🌿 Contents
- 🌿 Who we are
- 🌿 **What we do?**
- 🌿 Why Schutten Solar
- 🌿 Global Network
- 🌿 Project Reference



Silicon Materials: We import silicon materials from Korea, Russia, Germany etc.

Ingot, Wafer: Silicon materials sent to Daqo Solar, LDK Solar, who produce wafers for us.

Cells: Our wafers sent to Motech, JA Solar, LDK Solar, who produce cells for us.

Primary product:

Solar panels are made in our 80,000 square meters factory!

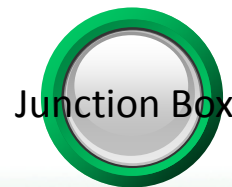


Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

-  Contents
-  Who we are
-  What we do?
-  Why Schutten Solar
-  Global Network
-  Project Reference



Solar Panel components supply chain!



Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

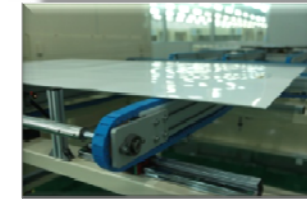
- 🍃 Contents
- 🍃 Who we are
- 🍃 What we do?
- 🍃 **Why Schutten Solar**
- 🍃 Global Network
- 🍃 Project Reference



All of the solar cells will be tested and chosen seriously.



Implement systematic TQM to ensure product quality to meet our standard and customer's expectation.



Sophisticated monitoring equipment and technical staff ensure effective and timely monitoring.



Advanced manufacturing facility, integrated production line and standard operating process ensure exquisite and delicate workmanship



Precision quality inspection system ensures each procedure, from feeding to testing and sorting under real time track.



High quality metal paste for back surface and electrode: ensuring good conductivity, high pulling strength and easy soldering.

Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

-  Contents
-  Who we are
-  What we do?
-  Why Schutten Solar
-  Global Network
-  Project Reference



CHUBB

Thirty Party Insurance

Products – Completed Operation Liability
Network Technology Errors Or Omissions Liability



TUV NORD

Test Laboratory

IEC 61215 : 2005
IEC 61730-1 : 2004; EN 61730 -1 : 2007
IEC 61730-2 : 2004; EN 61730 -2 : 2007
CE TEST
Australian CEC List



Warranty Limited

10 Years Repair, Replacement Remedy
12 Years power output less than 90% of Pmax
25 Years power output less than 80% of Pmax



中国出口信用保险公司
CHINA EXPORT & CREDIT INSURANCE CORPORATION

Open Accounting

The third party credit insurance provide the capital supporting.
Your company will have open accounting from 30 days up to 120 days

Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

- 🌿 Contents
- 🌿 Who we are
- 🌿 What we do?
- 🌿 **Why Schutten Solar**
- 🌿 Global Network
- 🌿 Project Reference



5 hours response for customer complaint
12 hours replacement will be out of factory
24 hours replacement will be out of local warehouse
72 hours replacement will arrive at your hand



Local after-service & technical supporting from our partner
providing solution in marketing center



Local warehouse and logistic service
Local stocks in warehouse can satisfy delivery within 2 days after confirmation



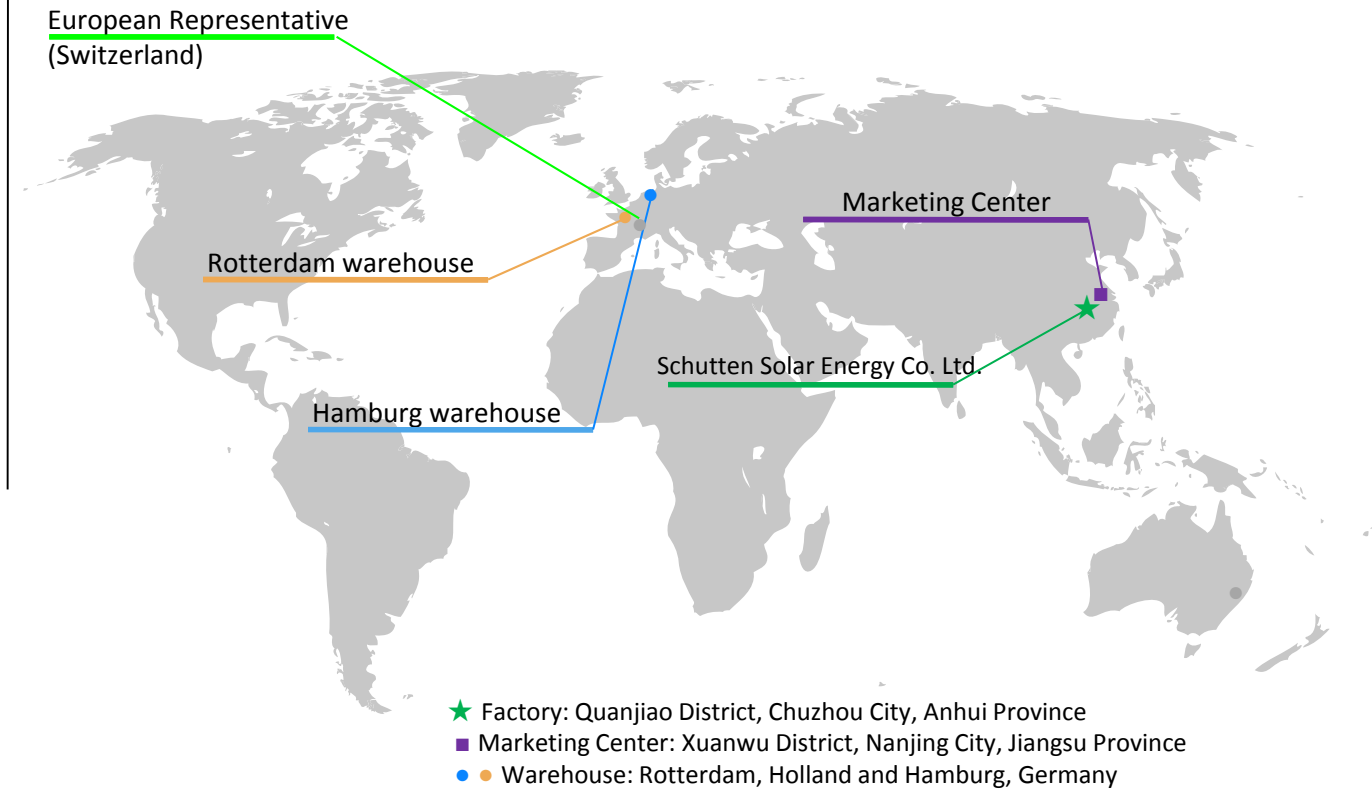
Recycling program by PV Cycle



Product liability insurance

Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

- 🍃 Contents
- 🍃 Who we are
- 🍃 What we do?
- 🍃 Why Schutten Solar
- 🍃 **Global Network**
- 🍃 Project Reference



Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

- 🍃 Contents
- 🍃 Who we are
- 🍃 What we do?
- 🍃 Why Schutten Solar
- 🍃 Global Network
- 🍃 **Project Reference**



Adelaide, Australia

October 2011
13.9 KW residential roofing system
STM5-190/72 Solar modules



Plzen, Czech

October 2009
1.2 MW residential roofing system
STP6-280/72 Solar modules

- 🍃 Contents
- 🍃 Who we are
- 🍃 What we do?
- 🍃 Why Schutten Solar
- 🍃 Global Network
- 🍃 **Project Reference**



Sydney, Australia

July 2011
1.5 MW residential roofing system
STM5-190/72 Solar modules



Leutasch, Austria

January 2011
2.2 MW residential roofing system
STP6-235/60 Solar modules

Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com

- 🍃 Contents
- 🍃 Who we are
- 🍃 What we do?
- 🍃 Why Schutten Solar
- 🍃 Global Network
- 🍃 **Project Reference**



Santo Domingo, Dominican Republic

May 2011
11.2 KW ground mounting system
STP6-235/60 Solar modules



Bihlafingen (Laupheim), Germany

October 2010
1.2 MW residential roofing system
STM5-190/72 Solar modules

Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com



Thank You

Contact (Europe): Sunquota AG (Switzerland), Phone: +41-44-5155886, e-Mail: schutten@sunquota.com